Rexford UPREIT Transactions



Acquired a vacant single-tenant property off-market with redevelopment potential through a tax-efficient UPREIT. The deal addressed deferred maintenance, mitigated lease-up risk & secured predictable cash flow for the Seller, facilitating a seamless generational wealth transfer.



Secured an off-market acquisition of an 11-property portfolio from a private partnership with 150 partners. Each partner could choose between cash, OP units*, convertible preferred OP units or a combination thereof.



Completed an off-market UPREIT transaction for a fully leased Class-A institutional-quality property in the San Fernando Valley submarket. The Seller, a partnership, prioritized a tax-efficient approach to overcome long-term generational wealth transfer challenges.



Closed an off-market deal for a fully leased portfolio of four singletenant buildings. The Seller, a local real estate investor, chose UPREIT to diversify a portion of their portfolio, enabling efficient estate planning & non-taxable liquidity through an asset-based borrowing facility using OP units as collateral.



Executed an off-market UPREIT transaction for a fully leased Class-A institutional-quality property in the San Fernando Valley submarket - part of the same partnership group as Balboa. The Seller opted for partial cash & the balance in UPREIT OP units.



Acquired a multi-tenant business park off-market from a partnership of local California investors. Each investor could choose between cash, OP units, convertible OP units or a combination. Opting for UPREIT over 1031 exchange provided a comparable tax deferral solution aligning with the investors' goals.

Contact Us Today to Learn More About Rexford UPREIT.

Felix Vollrath

Vice President South Bay | Central LA fvollrath@rexfordindustrial.com

***OP Units**

Operating partnership units ("OP Units"), which are convertible on a 1:1 basis for common shares in Rexford Industrial (NYSE: REXR)

Rexford Industria

Chief Investment Officer Southern California patricks@rexfordindustrial.com

Patrick Schlehuber

Jordan Kolata

Director OC | Mid-Counties | San Diego jkolata@rexfordindustrial.com

Maxwell Kaizer

Senior Vice President SFV | Ventura mkaizer@rexfordindustrial.com